

Duncan Sharp

SNIPEF President 2025-26

Biography

Duncan Sharp began his career in the gas industry over 50 years ago, joining Scottish Gas as an apprentice. He developed hands-on expertise in the installation and servicing of gas central heating systems, progressing into system design for both domestic and commercial applications. He also provided technical support to installation teams across the Scottish Gas regions.

His career later moved into sales and technical consultancy, where he represented Sunvic Peglar. Duncan worked closely with local authorities, Scottish Gas, housebuilders and independent installers, advising on the benefits of modern control systems. He subsequently joined ACL, where he successfully increased market share across Scotland while serving as Area Manager, overseeing five sales engineers and £7 million in regional turnover.

Duncan's leadership qualities led to a series of promotions at ACL, culminating in his appointment as UK Sales Director. In this role, he managed a team of 35 across sales and support offices and was responsible for a turnover of £70 million.



A new opportunity then took Duncan into the ventilation sector, where he established a sales team promoting solar thermal solutions to local authorities and national housebuilders. Building on this experience, and driven by a strong belief in renewable energy, he founded his own company, **Grange Energy Services Limited**, in 2002.

As Director, Duncan continues to oversee all aspects of the business, including estimating, purchasing, stock control, specification and installation of heating and ventilation systems across a range of building types. He uses his expertise to support housing associations and local authorities, with the company specialising in renewable technologies such as solar thermal, ground source and air source heat pumps.

Duncan's technical education includes studies at Lauder Technical College in Dunfermline, Telford College in Edinburgh, and the Glasgow College of Building and Printing. He holds a range of industry qualifications, including Intermediate and Final Gas Fitting Certificates, as well as an HNC and HND in Gas Engineering.

In recent years, Duncan has expanded his contribution to the profession through leadership and governance roles. He has served as a Director on the SNIPEF Board since May 2023 and

became a Director/Trustee of BPEC in July 2024. Following his term as Vice President of SNIPEF in 2024–25, he was elected President for the 2025–26 term.

With a career spanning hands-on engineering, senior leadership, renewable innovation and industry advocacy, Duncan brings a wealth of experience to his presidency. He remains committed to supporting SNIPEF members, championing skills development, and promoting a sustainable and forward-looking plumbing and heating profession.

